



**BEN LINE PROJECT LOGISTICS**  
Your Partner in Asia

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# CRANE TRANSPORT

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## Client Profile:

Client is well established in Vietnam's Oil and Gas sector that developed rapidly since it started in 1977, It has a collection of various companies and wholly owned subsidiaries, which covers all the operations from oil and gas exploration, production and storage, processing, transportation, distribution services

## Client Relationship:

Through our relationship with this company in one of Ben Line Agencies other divisions where we provided port agency services, Ben Line Project Logistics was able to develop and extend the relationship into receiving an RFQ for the movement of a crane. We were successfully awarded the shipment and the relationship has grown from early 2015.

## Project Profile:

Ben Line Project Logistics was awarded a shipment from Estonia to Vung Tau, Vietnam in November 2015. We were required to arrange local transport in Estonia and charter a heavy lift vessel to transport a BOP forklift, overhead crane and many assorted parts.



## Project Summary:

### Challenges:

- Through our partner in Europe, Ben Line Project Logistics were able to provide a detailed transport solution in Estonia to deliver the cargo alongside the vessel within a short timeframe.
- The client gave very clear and detailed timeframes for the vessel to arrive and discharge in Vietnam, Ben Line Project Logistics had to find a vessel that could perform within these set parameters.